Discover Affordable Online Training with MHEDA's LMS!

What is the LMS?
The LMS is a Learning Management System; MHEDA's online training hub filled with a variety of on-demand business courses designed to enhance your material handling career development. MHEDA created this training portal as an exclusive Members Only resource!

Who are the Online Courses designed for?
Find career tracks and individual courses for:
- New Hires
- Customer Service Reps
- Parts & Service Managers
- Project Managers
- Rental Managers
- Sales Professionals
- Senior Management
- Sales Managers

Why Online Training with MHEDA's LMS?
Utilizing the LMS is an investment in your employees, your organization and yourself! A smart, educated team will reach professional, personal and company goals.
- **Affordable** – find courses as low as $29.
- **Industry Specific** – discover Material Handling topics featuring industry experts.
- **Modern** – educate the next generation in your organization.
- **Business Training** – Look to MHEDA's LMS for Business Training (communications, negotiations, management, and more!) and look to your supplier for product training.
- **Track Progress** – measure your progress and receive a “Certificate of Completion” when you complete a career track.
- **Virtual Learning** – listen to webinars and/or watch videos.
- **On-Boarding Resource** – use the LMS to train new employees and individuals that are new to the Material Handling industry.
- **Move to the Next Level** – Help your rising stars move to the next level.
- **Anywhere!** Enjoy convenient access from your computer or mobile device, when and where it works in your schedule.
- **One-year accessibility** – Plus, enjoy a full year of accessibility so you can take your time!

How Do You Get Started?
Visit [www.mheda.org/LMS](http://www.mheda.org/LMS) to find LMS career tracks or individual course(s) that are right for you and your team!

Please note, to offer you the best LMS experience, MHEDA has partnered with e-Sky, EJ4 and Vado for the LMS platform and business content. Questions? Contact MHEDA at 847-680-3500 or email connect@mheda.org.
Check the website, new career tracks and individual courses added during the year!

Visit us online at www.mheda.org/LMS
### January
- 30: Webinar: Consultative Selling Techniques
- 31: Q1 Economic Advisory & Podcast Available

### February
- 6: Winning the War on Talent Networking Summit (Charleston, SC)

### March
- 3 – 5: Sales Training (Dayton, OH)
- 8 – 11: University of Innovative Distribution (Indianapolis, IN)
- 9: Women in Industry Forum (Atlanta, GA)
- 19: Webinar: Death by Survey

### April
- 30: Q2 Economic Advisory & Podcast Available

### May
- 2 – 6: MHEDA Convention (Orlando, FL)
- 19 – 21: Sales Training (Dayton, OH)

### June
- 18: Webinar: Smart Strategies to Keep Your Top Talent

### July
- 22: Emerging Leaders Conference (Chicago, IL)
- 31: Q3 Economic Advisory & Podcast Available

### August
- 4 – 6: Sales Training (Dayton, OH)
- 6: Networking Summit (Olathe, KS)

### October
- 7: Automation Solutions Conference 2.0 (Rosemont, IL)
- 8: Parts & Service Conference (Rosemont, IL)
- 31: Q4 Economic Advisory & Podcast Available

### November
- 5: Women in Industry Conference (Rosemont, IL)
- 10 – 12: Sales Training (Dayton, OH)

Please note, programs and dates are subject to changes. All webinars are recorded and available on-demand. Questions? Visit www.mheda.org or call 847-680-3500.